

Case Study

Basingstoke Skip Hire started in 1982 based in Oakley as a company providing a cost effective local skip hire facility. Today, Basingstoke Skip Hire and Southern Waste Management Ltd are major suppliers of waste management solutions throughout the South. They provide a complete waste management service including skip hire and trade waste collection services across the South.



Challenges

Talking about the challenges that Basingstoke Skip Hire had been experiencing they said;

“ **Our current provider had gone out of business so we needed someone reliable and on our doorstep, both of which The Tech Lounge could offer** ”

Solution

We have had new software installed, The Tech Lounge proved very valuable in helping us achieve this and making sure all hardware was compatible. The Tech Lounge have been providing this service to us for 2 years now.

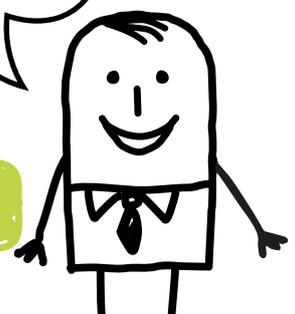
Mark Dalton, the Director of The Tech Lounge, was asked what service he provides to Basingstoke Skip Hire? He responded,

“ **We provide an ongoing IT Support & Maintenance contract that they can rely on. This includes full helpdesk support, management and monitoring, security and backups services.** ”

He went onto say, “We are also constantly evaluating Basingstoke Skip Hires IT needs, ensuring they have the tools to support their continued growth”.

Results

Laurie Hughes, a Director of Basingstoke Skip Hire, said “Mark is always there at the drop of a hat which means our company is never without IT cover and we never have any down time due to the constant checks and monitoring Mark carries out on our behalf. It is always a worrying time switching to a new IT provider but Mark and The Tech Lounge have proved themselves immensely and they give us 100 % commitment which any company using IT needs to operate, we highly recommend them”.



DESIGN | IMPLEMENTATION | SUPPORT | MAINTENANCE

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